# **COURSE OUTLINE**

# 1. General information

FACULTY/SCHOOL	MARITIME AND INDUSTRIAL STUDIES			
DEPARTMENT	INDUSTRIAL MANAGEMENT AND TECHNOLOGY			
LEVEL OF STUDY	UNDERGRADUATE			
COURSE UNIT CODE			5 <sup>th</sup>	
COURSE TITLE	ENGLISH V			
INDEPENDENT TEACHING	G ACTIVITIES			
in case credits are awarded for separate components/parts of the		WEEKLY		
course, e.g. in lectures, laboratory exercises, etc. If credits are awarded		TEACHNG		CREDITS
for the entire course, give the weekly teaching hours and the total		HOURS		
credits				
			4	2.5
Add rows if necessary. The organization of teaching and the teaching				
methods used are described in detail under section 4				
COURSE TYPE	General knowledge			
Background knowledge,				
Scientific expertise,				
General Knowledge,				
Skills Development				
PREREQUISITE COURSES:	None			
LANGUAGE OF INSTRUCTION &	English			
EXAMINATION/ASSESSMENT:	Liigiisii			
THE COURSE IS OFFERED TO	Yes			
ERASMUS STUDENTS				
COURSE WEBSITE (URL)	https://eclass.unipi.gr/courses/INF123/			

### 2. LEARNING OUTCOMES

# **Learning Outcomes**

The course learning outcomes, specific knowledge, skills and competences of an appropriate (certain) level, which students will acquire upon successful completion of the course, are described in detail. It is necessary to consult:

### APPENDIX A

- Description of the level of learning outcomes for each level of study, in accordance with the European Higher Education Qualifications' Framework.
- Descriptive indicators for Levels 6, 7 & 8 of the European Qualifications Framework for Lifelong Learning and <u>APPENDIX B</u>
- Guidelines for writing Learning Outcomes

Upon successful completion of the course students:

- have been trained in the identification, processing, and composition of commercial letters/e mails
- -distinguish and develop the scientific and official discourse
- -process and evaluate authentic texts on various topics such as:
- Venture capital
- -Graphic representations and communication
- -Business research
- -Commercial enterprises
- -Small and medium companies

# **General Competences**

Taking into consideration the general competences that students/graduates must acquire (as those are described in the Diploma Supplement and are mentioned below), at which of the following does

the course attendance aim?

Search for, analysis and synthesis of data and Project planning and management information by the use of appropriate Respect for diversity and multiculturalism

technologies, Environmental awareness

Adapting to new situations Social, professional and ethical responsibility and

Decision-making sensitivity to gender issues

Individual/Independent work Critical thinking

Group/Team work Development of free, creative and inductive thinking

Working in an international environment ...

Working in an interdisciplinary environment (Other.....citizenship, spiritual freedom, social

Introduction of innovative research awareness, altruism etc.)

.....

- -Autonomous work
- -Team work
- -Work in an international environment
- -Work in an interdisciplinary environment
- -Promotion of creative and inductive thinking
- -Analysis and synthesis of data and information
- -Respect for the natural environment
- -Respect multiculturalism and diversity
- -Demonstration of social and moral responsibility and sensitivity in matters of gender
- -Decision making
- Search, construction and data analysis using new technologies

# 3. COURSE CONTENT

Commercial Correspondence related to:

- reservations
- information on services, prices, conference facilities, air/road/water/rail travel, shipping and transportation
- orders
- -credit

payments and receipts

- delegations and agencies
- insurance (vacation insurance)

Teaching of authentic texts in combination with the development of critical thinking on topics:

- Venture capital
- -Graphic representations and communication
- -Business research
- -Commercial enterprises
- -Small and medium companies
- -Methods of payment in international trade

# 4. TEACHING METHODS--ASSESSMENT

MODES OF DELIVERY	In-class interactive teaching-learning	
Face-to-face, in-class lecturing, distance		
teaching and distance learning etc.		
USE OF INFORMATION AND	Use of Information and Communication technology (use of	
COMMUNICATION TECHNOLOGY	audiovisual means to support the learning process)	
Use of ICT in teaching, Laboratory	Communication with students: office hours. e mail, e class	
Education, Communication with students	platform	

# COURSE DESIGN Description of teaching techniques, practices and methods: Lectures, seminars, laboratory practice, fieldwork, study and analysis of bibliography, tutorials, Internship, Art Workshop, Interactive teaching, Educational visits, projects, Essay writing, Artistic creativity, etc. The study hours for each learning activity as well as the hours of self-directed study

Activity/Method	Semester workload		
Lectures	40		
Tutorials/Writing tasks	12		
Self-study of course	10.5		
materials			
Total	62.5		

# STUDENT PERFORMANCE EVALUATION/ASSESSMENT METHODS

Detailed description of the evaluation procedures:

are given following the principles of the

Language of evaluation, assessment methods, formative or summative (conclusive), multiple choice tests, shortanswer questions, open-ended questions, problem solving, written work, essay/report, oral exam, presentation, laboratory work, other.....etc.

Specifically defined evaluation criteria are stated, as well as if and where they are accessible by the students.

Language of exams: English

### **Assessments:**

The material to be tested can be found on the English language notice board or is posted on the e class immediately after the end of term.

The final grade is totally (100%) based on the student's performance in the one-hour final exam, in January, or in case of failure in September. A bonus of 10% is given to students who produce written work throughout the semester, or a bonus of 20% is offered to the students who prepare and present an essay in class.

The written exam includes text comprehension, vocabulary, and terminology exercises in the form of multiple choice as well as translation.

Students with reading and writing difficulties (as they are certified and specified by the competent body) are examined in accordance with the stipulated department procedure.

Announcement of the assessment criteria: The criteria of assessment are explained during the course and are clearly stated in the e class).

Students are entitled to see their corrected test (in the office hours) and receive explanations on the mark they obtained.

### 5. SUGGESTED BIBLIOGRAPHY

-Suggested bibliography:

Commercial Correspondence: A Practical Guide, By Mormori, P.; Skills and Functions in Business English, by Sivridou, Tombrou, Iakovos Διαδικτυακή Εμπορική Αλληλογραφία, Oxford Business Dictionary, Khan Academy, <a href="www.WordReference.com">www.WordReference.com</a>, el.glosbe.com, <a href="www.linguee.com">www.linguee.com</a>, dictionary.cambridge.org, <a href="www.collinsdictionary.com">www.collinsdictionary.com</a>, BBC Economy, CNN, Deutsche Welle

- Related journals: Financial Times, The Economist, The Guardian, The USA Today